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## THE ETS COMPASS

POINTING YOU IN THE  
RIGHT DIRECTION

FAITH | FAMILY | COMMUNITY SERVICE | TECHNOLOGY



### Christmas Nostalgia - The ETS Team

This month, as we reflect on the birth of Jesus, I am reminded in Matthew 18, Jesus tells us “whoever takes the lowly position of this child is the greatest in the kingdom of heaven.” Having faith like a child requires putting aside our will so that our opinions and misconceptions do not get in the way of trusting Christ

wholeheartedly. I hope you enjoy this special Faith First.

"What is your one song that makes it feel like Christmas when you hear it? Mine is "Mary, Did You Know?" Still waiting to hear it on the radio, as I have 3 Christmas stations programmed in my car. My favorite family memory is waiting turns to open presents and catching my dad opening his out of turn. I got my lack of patience from him. Wishing you and your family a very Merry Christmas!" -**Mike Russell, President**

"Christmas memories are when we would gather with my grandparents, aunt, uncles and cousins. We would eat lots of treats and sing Christmas songs around my grandmother's organ or my Aunt's piano. There would always be Claxton fruitcake and our time would be filled with so much laughter. We would attend a Christmas Eve candlelight service and before Christmas dinner, my dad would read several scriptures, my favorite being Isaiah 9:6-7. Having adult children and grandchildren now, my heart is so happy to see them incorporate some these traditions into their own families." -**Amy Russell, Vice President**

"Christmas in my family is steeped with tradition. From an orange in my stocking (that is supposed to represent a bag of gold), to a candle lit Christmas Eve service, and everything in between. After Christmas Eve service, we gather at my parents' house to open presents and have dinner. Now that I have children of my own, celebrating the season of Christ is all the more magical...especially Christmas Eve." - **Adam Clark, Account Executive**

"Every year for Christmas, my family makes my grandmother's recipe for Martha Washington Candies, just the way she did - with paraffin wax and cocoa. Before candy bars were a thing, my grandmother would sell these for church missions at \$.25 a piece (a lot of money back then!). My grandmother created a legacy of love, faith and belief." - **Valerie Pierce, Account Executive**

"One memory that will forever be nostalgic for me is that of my Papa on Christmas Day. Ever since I was a little girl, my family would gather around the living room to listen to my Papa read Luke Chapter 2:1-21. As I have grown older - and eventually had a daughter of my own - the love, hope and faith shared between my family members on this special day continues to grow, as well." - **Emily Snyder, Client Development Manager**

"For Christmas, my family goes to early morning church on December 24<sup>th</sup> and they hold a candle lit service. After the service, we usually go feed the homeless! One of my favorite scriptures during Christmastime is Matthew 2:10-11, 'When they saw the star, they rejoiced with exceeding great joy.' Christmas lights give us a sense of hope." - **Sal Thomas, Client Experience Coordinator**

*"For unto us a child is born, unto us a son is given: and the government shall be upon his shoulder: and his name shall be called Wonderful, Counselor, The Mighty God, The Everlasting Father, The Prince of Peace" (Isaiah 9:6)*



## Core Value: Family

Christmas season is one to be spent with those you love. ETS Solutions' family extends deep into our community, and we would like to wish all a very Merry Christmas and Happy New Year!

In 2019, ETS Solutions was blessed to take the next step in our journey, establishing The ETS Foundation. This foundation was created with the mission of *Changing Lives Through Educational Opportunities*.

The ETS Foundation's first grant recipient, Mr. Robin Jimenez, successfully graduated from the Georgia Trade School on October 21, 2022, and is now employed with W. International. We conducted an interview of Robin and his mentor, Scot McKneely, to learn more about Robin's experience at Georgia Trade School and how The ETS Foundation impacted his life. We will continue to follow Robin's journey throughout his career. Watch the interview below!



To learn more about The ETS Foundation, visit [www.theetsfoundation.org](http://www.theetsfoundation.org).



### User Experience: TechX

Technology changes at the speed of light -*literally!* In June 2022, researchers set a new record for data transmission of 1.02 petabits per second (that's 1 MILLION gigabytes). Just a few months later in October 2022, a new record was set at 1.8 petabits per second (more than the amount of data passing through the entire internet each second).

Understanding the current technology environment within your organization is



vital for the success of future technology implementation.

Along with this understanding, cost reduction and technology expense management are two key areas to explore as we move into 2023.

When you partner with ETS Solutions, we work alongside you to provide:

- Written technology assessment
- Customized technology architecture
- Customized competitive solutions

**Contact ETS Solutions for your technology consultation!**



**Adam Clark, Account Executive**

Direct: 678-504-4725

E-Mail: [adam@etssolutions.com](mailto:adam@etssolutions.com)





### Don't forget to RSVP!

We'd love to stay in touch with you leading up to the event with all relevant updates, reminders and more!

**RSVP  
Today!**

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## Meet Three of Our Experienced Technology Providers Below!

*We would like to take a moment to thank these valued partners for their support in our success and celebration of ETS Solutions 20 Year Milestone.*

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New Horizon Communications (NHC) was established in 2002 and has grown to develop a unique business model as a Communications Stack Provider (CSP).

NHC uses a novel approach to deliver a comprehensive communications experience to customers, giving the user a single point of contact for all aspects of their business technology: the network, overlay services, and management of all those technologies. NHC aims to be a trusted partner that can guide businesses through technology decisions, implementations, and management. One-stop shopping at its core.

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## DATABANK

DataBank is the largest privately held Data Center provider in North America - consisting of 70+ Data Centers across 30 major metros. **Specializing in Colocation, Cloud, Connectivity, Managed Services, IaaS, PaaS, DaaS, DRaaS, Bare Metal and Compliance (FEDRamp/SOC2/HIPAA/PCI/GDPR)** needs, DataBank is capable of putting any workload within 100 miles of more than 60% of the U.S. population. Enterprise technology and content providers have confidence knowing their applications and data are always secure, always compliant, and always deployed on the right edge infrastructure.

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Ntirety, the most trusted comprehensive IT security provider, was named 20th in the MSSP Alert Top 250 MSSPs – 2022 Edition. **With over two decades of experience in managed infrastructure, networking, and applications**, Ntirety knows IT inside and out so we're uniquely qualified to secure it. We provide compliant, pervasive protection across your entire IT stack – for managed infrastructures and cloud services that we provide, as well as for all other assets and environments.

From evaluation through validation — our services and solutions help you become and remain virtually unstoppable.

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If you are a business leader, you can now use your network to collect luxury gifts by referring clients to ETS. Download our 2022 [Business Referral Partner Program](#) for more information.



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ETS Solutions | 975 Cobb Place Blvd., Suite 314, Kennesaw, GA 30144

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